**U.S. Small Business Administration** 



# North Florida District LENDER NEWS December 2004

## **America's Small Business Resource**



# HAPPY HOLIDAYS FROM THE SBA FINANCE DIVISION!!

SBA North Florida SBA Lender Training Dates for

SBA North Florida SBA Lender Training Dates for Fiscal Year 2005

Training will cover the SBA 7(a), LowDoc, SBAExpress and 504 Loan Programs. The full day sessions include loan processing, policies and procedures, loan closing and servicing/liquidation. Classes will be presented as follows:

March 15, 2005 June 14, 2005 September 13, 2005

To register, please visit www.sba.gov/fl/north or for more information, please contact rosalind.bryant@sba.gov

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# Loan Reports For North Florida as of November 30, 2004

### Top 9 7(a) Lenders by Number of Loans Made for FY 2005 As of November 30, 2004

Lender Name	Number of Loans	Dollar Amount
BANK OF AMERICA, NATIONAL ASSOCIATION	85	\$ 2,425,800.00
BANCO POPULAR NORTH AMERICA	24	\$ 2,061,000.00
CAPITAL ONE, FEDERAL SAVINGS BANK	20	\$ 960,000.00
INNOVATIVE BANK	14	\$ 90,000.00
BANKFIRST	13	\$ 4,347,400.00
CIT SMALL BUSINESS LENDING CORPORATION	10	\$ 4,576,200.00
WACHOVIA BANK, NATIONAL ASSOCIATION	8	\$ 4,837,700.00
SUNTRUST BANK	7	\$ 500,000.00
FIRST COAST COMMUNITY BANK	7	\$ 4,213,000.00

### 504 Lenders by Number of Loans Made for FY 2005 As of November 30, 2004

Lender	No. of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	11	\$ 3,732,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	8	\$ 4,709,000.00
SOUTHWEST FLORIDA REGIONAL DEVELOPMENT CORPORATION	4	\$ 898,000.00
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	3	\$ 822,000.00
GULFCOAST BUSINESS FINANCE, INC.	3	\$ 1,974,000.00
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLORIDA, INC.	2	\$ 1,017,000.00
Total:	31	\$13,152,000.00

# **North Florida District Office** Loan Activity by County for FY 2005 As of November 30, 2004

County	Number of Loans	Dollar Amount
ALACHUA	10	\$ 1,989,500.00
BAY	4	\$ 1,480,000.00
CITRUS	2	\$ 60,000.00
CLAY	4	\$ 170,000.00
COLUMBIA	2	\$ 100,000.00
DUVAL	51	\$ 10,045,000.00
ESCAMBIA	9	\$ 766,009.00
FLAGLER	3	\$ 65,000.00
HERNANDO	3	\$ 122,500.00
JACKSON	1	\$ 100,000.00
LAKE	9	\$ 2,530,000.00
LEON	6	\$ 1,415,000.00
LEVY	1	\$ 519,100.00
MARION	4	\$ 619,200.00
NASSAU	8	\$ 2,277,000.00
OKALOOSA	7	\$ 325,000.00
ORANGE	65	\$ 10,053,700.00
PUTNAM	4	\$ 611,500.00
SANTA ROSA	4	\$ 1,664,000.00
SEMINOLE	31	\$ 5,538,900.00
ST. JOHNS	14	\$ 6,345,900.00
SUMTER	1	\$ 174,000.00
SUWANNEE	1	\$ 354,000.00
VOLUSIA	23	\$ 3,421,300.00
WAKULLA	1	\$ 1,166,000.00
WALTON	1	\$ 247,000.00
Total:	269	\$ 52,159,609.00